



CONCESSIONS ANNUAL REPORT

FISCAL YEAR 2016-17



CALIFORNIA CITRUS SHP, Citrus Park Wedding and Events Center

Concessions Annual Report

Fiscal Year 2016-17

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Director's Statement Concessions Annual Report

California is home to some of the most beautiful and diverse natural, cultural and recreational resources in the world. From the redwoods to desert blooms, the diversity of California is embodied in the 280 units of the State Park System. Over the years, the Concessions Program has evolved from relatively simple food and retail services to include innovative services and programs critical to achieving the Department's mission to enhance the park visitor experience.

During the Fiscal Year (FY) 2016-17, California State Parks executed over 12 new or renewed concession contracts to support visitor servicing operations. The program overview reflects 219 concessions which contributed approximately \$20 million in revenue to the Department. Concession contracts executed during FY 2016-17 are listed in Section B this report.

This report, prepared pursuant to Section §5080.21 of California Public Resources Code, presents a comprehensive picture of concession contract activity during Fiscal Year 2016-17. Questions may be directed to (916) 653-7733 or concessions.program@parks.ca.gov.

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Armando Quintero
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Armando Quintero,
Director



Section A - Concession Program Summary

This section contains statistical comparisons of concession program activities during Fiscal Year 2016-17. The number of concession operations as referenced below excludes contracts which terminated or expired during the reporting period and reflect only the active contracts as of 6/30/2017. However, the revenue figures reflect all concessions that operated during the reporting period.

Disclaimer: Some revenue and facility figures may be approximate due to ongoing reconciliation.



SAN CLEMENTE SB, Calafia Beach Café



DONNER MEMORIAL SP, Donner Lake Watersports

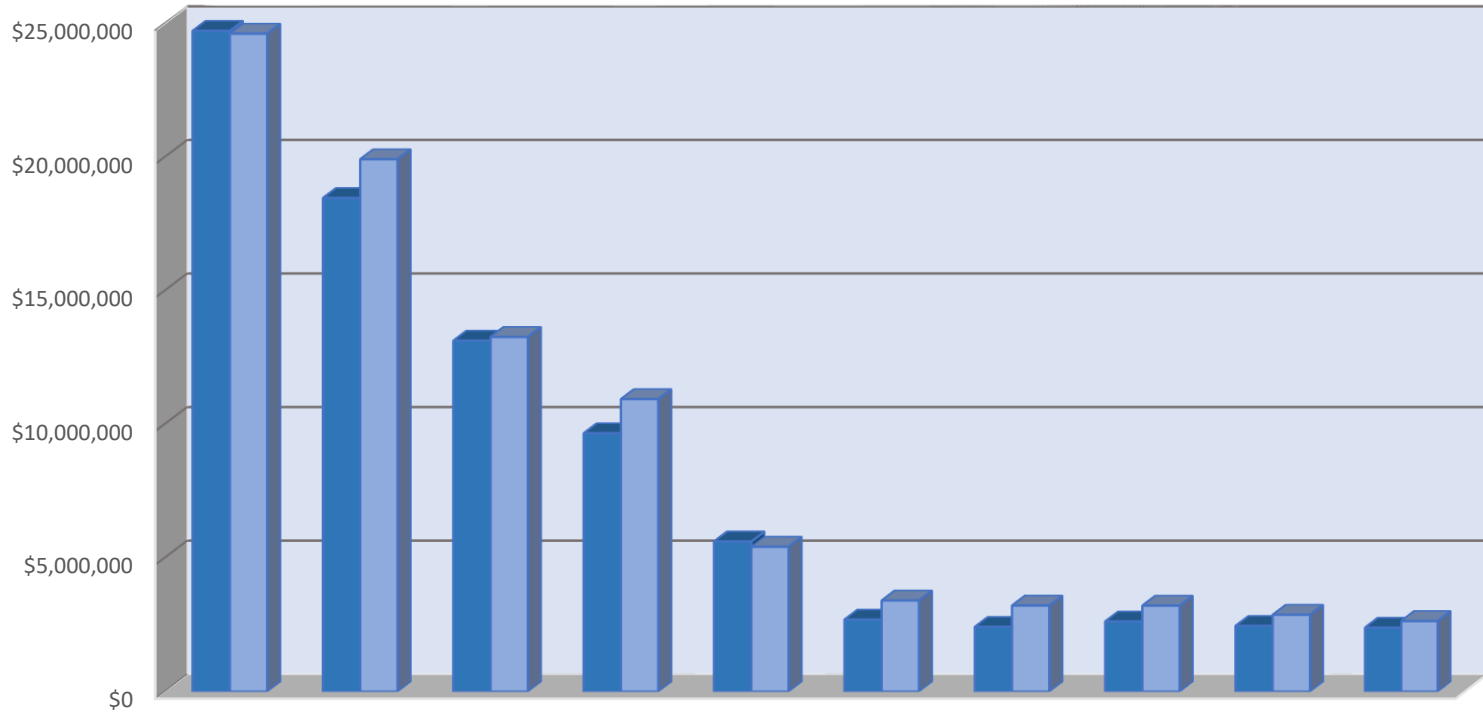
CONCESSIONS PROGRAM SUMMARY

FISCAL YEAR 2016-2017

District	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements
Angeles	7	\$16,895,746	\$342,752	\$168,369
Bay Area	6	\$4,234,623	\$839,151	\$1,024
Capital	2	\$1,113,493	\$52,895	-
Central Valley	25	\$4,951,629	\$223,217	\$38,768
Channel Coast	9	\$1,076,021	\$113,733	-
Colorado	3	\$275,474	\$19,981	-
Gold Fields	22	\$3,331,466	\$694,527	\$183,140
Inland Empire	5	\$731,897	\$52,285	\$76,853
Monterey	8	\$27,403,846	\$2,612,517	\$1,280,282
North Coast Redwoods	2	\$53,082	\$4,361	-
Northern Buttes	8	\$5,569,208	\$521,812	\$126,576
Oceano Dunes	10	\$12,154,270	\$1,307,282	-
Orange Coast	17	\$16,685,351	\$643,751	\$1,412,371

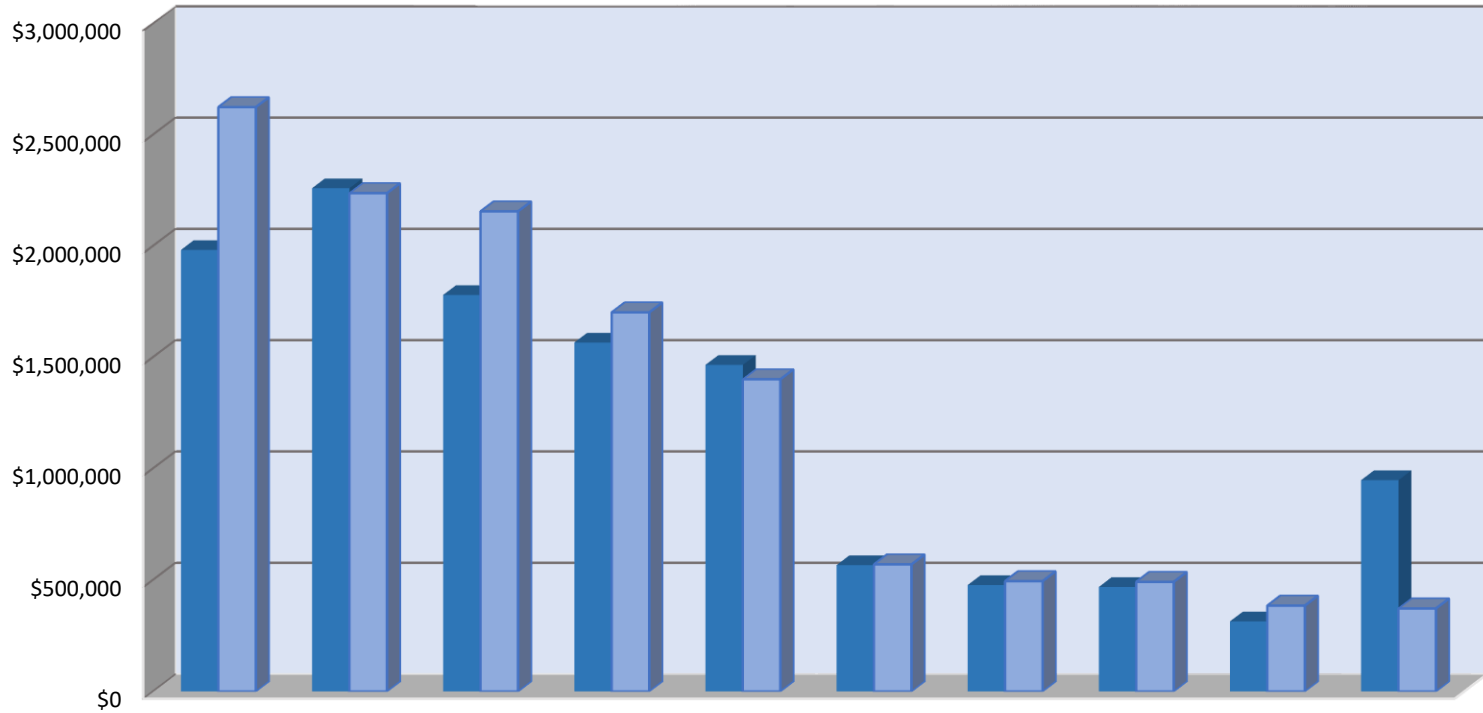
District	Concession Operations	Concession Gross Receipts	Concession Rent	Concession Facility Improvements
San Andreas	1	\$584,543	\$43,841	\$3,210
San Diego Coast	52	\$36,530,890	\$7,107,225	-
San Luis Obispo	9	\$10,437,511	\$2,010,201	\$4,255
Santa Cruz	8	\$3,563,766	\$387,949	-
Sierra	13	\$3,543,533	\$765,100	\$138,336
Sonoma Mendocino Coast	5	\$437,796	\$25,597	-
Statewide	2	\$2,757,926	\$2,162,115	-
Tehachapi	1	\$504,990	\$48,952	-
Twin Cities	4	\$929,802	\$93,475	-
GRAND TOTAL	219	\$153,766,863	\$20,072,720	\$3,433,184

MAJOR CONCESSION CONTRACTS FISCAL YEARS 2015/16 AND 2016/17 GROSS RECEIPTS



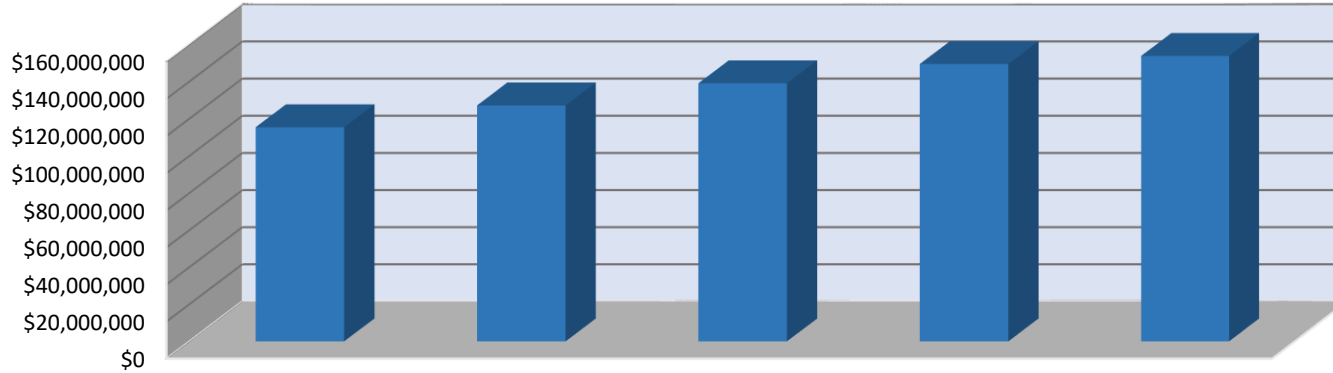
	ARAMARK Sports & Entertainment – ASILOMAR SB	Old Town Family Hospitality Corp. – OLD TOWN SD SHP	Crystal Cove Management Company – CRYSTAL COVE SP	Malibu Pier Partners. LLC – MALIBU LAGOON SB	ARAMARK Sports & Entertainment – HEARST SAN SIMEON SHM	Lakeside Café – LOS ENCINOS SHP	LAZ Parking California, LLC – TORREY PINES SB	Sun Buggy Fun Rentals – OCEANO DUNES SVRA	Lake Oroville LLC - Bidwell Canyon – LAKE OROVILLE SRA	Steve’s ATV Rentals – OCEANO DUNES SVRA
■ Total Gross Receipts for 15-16	\$24,713,698	\$18,455,985	\$13,114,318	\$9,648,323	\$5,598,057	\$2,682,678	\$2,411,184	\$2,613,248	\$2,447,689	\$2,381,432
■ Total Gross Receipts for 16-17	\$24,609,037	\$19,909,057	\$13,255,894	\$10,927,040	\$5,401,493	\$3,395,913	\$3,207,939	\$3,204,194	\$2,863,339	\$2,629,284

MAJOR CONCESSION CONTRACTS FISCAL YEARS 2015/16 AND 2016/17 RENT PAID TO STATE



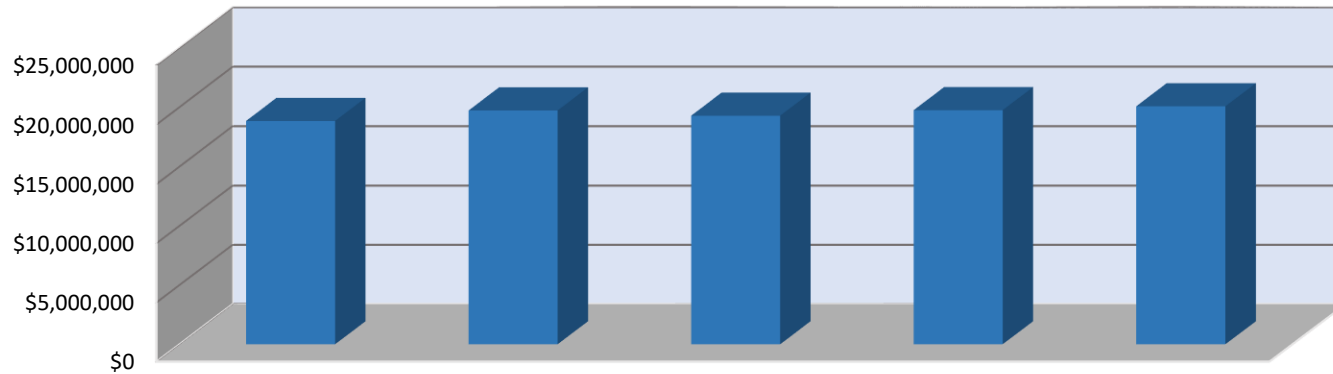
	LAZ Parking California, LLC – TORREY PINES SB	ARAMARK Sports & Entertainment – ASILOMAR SB	Pride – STATEWIDE	Old Town Family Hospitality Corp. – OLD TOWN SD SHP	ARAMARK Sports & Entertainment – HEARST SAN SIMEON SHM	American Golf Corp. – LAKE VALLEY SRA	LAZ Parking California, LLC – CARDIFF SB	LAZ Parking California, LLC – SILVER STRAND SB	Sun Buggy Fun Rentals – OCEANO DUNES SVRA	Guest Services Company of Virginia – BIG SUR SP
■ Total Rent to State for 15-16	\$1,981,451	\$2,259,022	\$1,779,256	\$1,565,319	\$1,464,789	\$565,695	\$476,461	\$468,052	\$313,590	\$946,951
■ Total Rent to State for 16-17	\$2,623,476	\$2,236,856	\$2,155,016	\$1,701,136	\$1,400,322	\$569,043	\$493,906	\$490,862	\$384,503	\$371,736

GROSS RECEIPTS - FIVE YEAR COMPARISON



	2012/13	2013/14	2014/15	2015/16	2016/17
■ Gross Receipts	\$115,417,465	\$127,136,833	\$139,046,961	\$149,417,711	\$153,766,863

RENT TO STATE - FIVE YEAR COMPARISON



	2012/13	2013/14	2014/15	2015/16	2016/17
■ Rent to State	\$18,841,053	\$19,723,361	\$19,280,863	\$19,747,422	\$20,072,720

Section B – Concession Operations & Revenue Statement

Section B summarizes revenue, operations and contract terms for the 219 concessions operating in California State Parks at the close of Fiscal Year 2016-17. The section is organized in alphabetical order by park unit. Revenue figures include gross receipts and rental payments, and capital improvements as reported by concessionaires. Figures may include park fees/pass sales in cases where concessionaires collect these fees on behalf of State Parks. Rent may also include late payments and related penalties. Contract terms often include a provision to adjust the minimum annual rent based on the Consumer Price Index (CPI). These provisions create variations between gross receipts and rental information.

Disclaimer: Some actual minimum annual rents collected may appear lower as they are collected on a contract year basis while reporting is completed on a fiscal year basis.



LEO CARRILLO SP, Camping Adventures

CONCESSION OPERATION AND REVENUE STATEMENT

Fiscal Year 2016-17

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Andrew Molera SP		District: Monterey			
Molera Horseback Tours of Big Sur	5/6/2003 5/5/2013 Month to Month	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation.	FISCAL YEAR RECEIPTS RENT	15-16 \$174,769 \$23,144	16-17 \$34,612 \$3,810
Horseback riding tours					
Ventana Wildlife Society	1/1/2007 12/31/2016 Month to Month	Develop, organize, and operate an environmental research center.	FISCAL YEAR RECEIPTS RENT	15-16 \$4,676 -	16-17 \$1,307 -
Wildlife sanctuary and educational programs					
Park Unit: Angel Island SP		District: Bay Area			
Alcatraz Cruises, LLC	4/1/2007 3/31/2008 Month to Month	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	FISCAL YEAR RECEIPTS RENT	15-16 \$630,372 \$257,620	16-17 \$624,909 \$261,693
Alcatraz/Angel Island tours & ferry service					
Angel Island-Tiburon Ferry, Inc.	1/1/1992 12/31/1993 In Term	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month; and collection of day use fees.	FISCAL YEAR RECEIPTS RENT	15-16 \$900,105 \$94,108	16-17 \$840,919 \$87,723
Tiburon ferry service					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Blue and Gold Ferry Service Ferry service from San Francisco	6/1/1999 5/31/2009 Month to Month	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	FISCAL YEAR RECEIPTS RENT	15-16 \$627,726 \$247,400	16-17 \$788,612 \$317,347
Urban Park Concessionaires Café and tours	9/1/1989 8/31/2009 Month to Month	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,573,979 \$144,054	16-17 \$1,965,003 \$154,574
Park Unit: Anza-Borrego Desert SP		District: Colorado Desert			
Aaron Mertens Photography tours	11/1/2012 10/31/2014 Month to Month	\$1,000/year or 3% of first \$30,000 of gross receipts, 5% of gross receipts to \$50,000, 7% of gross receipts to \$70,000, and 10% of gross receipts over \$70,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,940 \$667	16-17 \$6,579 \$833
California Overland Vehicle tours and interpretive programs	4/1/2012 3/31/2017 Month to Month	\$1,000/year or 7% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$171,218 \$11,985	16-17 \$239,236 \$16,748

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Asilomar SB		District: Monterey			
ARAMARK Sports & Entertainment Asilomar conference grounds	10/1/2009 9/30/2029 In Term	\$1,900,000/year or 8.6% of gross receipts, whichever is greater; 2% of gross receipts for facility improvement; and \$200,000 for resource support and \$500,000 operational support annually; and \$15,000,000 for ADA improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$24,713,698 \$2,259,022 \$369,688	16-17 \$24,609,037 \$2,236,856 \$727,991
Park Unit: Auburn SRA		District: Gold Fields			
Auburn Boat Club Slip and mooring rental	6/1/2014 5/31/2019 In Term	\$1,875/month for May-October, or 10% of gross receipts excluding gasoline sales, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$42,701 \$11,439	16-17 \$51,794 \$9,259
Hotshots, Imaging Inc. Photography whitewater rafting	6/1/2014 5/31/2019 In Term	\$900/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$56,347 \$2,817	16-17 \$10,402 \$520
John Hauschild River shuttle service	9/1/2016 8/31/2018 In Term - New	\$340/year or 10% of gross receipts, whichever is greater. Operates between Auburn SRA and Folsom Lake SRA.	FISCAL YEAR RECEIPTS RENT		16-17 \$1,482 \$148
Western States Trail Foundation Auburn staging area	8/1/2012 8/1/2013 Month to Month	\$100/month or 10% of gross receipts, whichever sum is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$1,080 \$1,308	16-17 \$1,060 \$1,306

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Whitewater Photos Vita Boating MJS&E Photography/Film whitewater rafting	6/1/2014 5/31/2019 In Term	\$900/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$4,129 \$206	16-17 - -
Whitewater Whitewater rafting	03/01/2017 2/29/2018 In Term - New	\$900/year. Rent from separate contracts based on flat fee and tour participant fee. Contracts renew annually. All rent supports the park unit operations.	FISCAL YEAR RECEIPTS RENT	15-16 - \$257,274	16-17 - ¹ \$275,782
Park Unit: Big Basin Redwoods SP		District: Santa Cruz			
United Camps Conferences and Retreats (UCCR) Campground facilities	2/1/2011 9/30/2017 In Term	\$1.00/year or 1 % of gross receipts in excess of \$380,000, whichever is greater, commencing in Contract Year 4. During Contract Years 1-3, all revenue invested in operation and improvements at Little Basin.	FISCAL YEAR RECEIPTS RENT	15-16 \$422,574 -	16-17 \$376,017 -
Urban Park Concessionaires Tent cabins, campground, retail sales	10/1/2007 9/30/2017 In Term	\$5,000/month or 16.5 % monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	FISCAL YEAR RECEIPTS RENT	15-16 \$1,696,838 \$282,621	16-17 \$1,609,899 \$273,923

¹ Whitewater outfitters don't report gross receipts; they just pay per person.

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Bolsa Chica SB		District: Orange Coast			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	Month to Month		RECEIPTS	-	\$1,014
			RENT	-	\$387
			FACILITIES		-
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10 % of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	In Term		RECEIPTS	\$11,242	\$13,282
			RENT	\$1,124	\$1,328
The Prjkt Concessions, LLC	5/1/2016 4/30/2021	\$140,000/year or 9% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Food and beverage beach stands	In Term		RECEIPTS	\$183,848	\$1,226,925
			RENT	-	-
			FACILITIES	\$15,997	\$108,249
Park Unit: Brannan Island SRA		District: Gold Fields			
American Land and Leisure, Inc.	9/1/2012 8/31/2017	\$35,000 annually or 10.5% of annual gross receipts, whichever is greater. All rent is deposited into facility maintenance accounts administered by Concessionaire.	FISCAL YEAR	15-16	16-17
Operate and maintain park unit	In Term		RECEIPTS	\$582,828	\$563,872
			RENT	-	-
			FACILITIES	\$57,453	\$74,433

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Burton Creek SP		District: Sierra			
Tahoe Adventure Company Mountain biking tours	1/1/2009 12/31/2013 Amended	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point Units. Amendment added Burton Creek SP 7/2016.	FISCAL YEAR RECEIPTS RENT	16-17 \$3,255 \$1,125	
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Terminated	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Park Unit: California Citrus SHP		District: Inland Empire			
California Citrus SHP Non- Profit Management Corp. Special event facility	8/1/2016 7/31/2018 In Term - New	\$24,000/year or 10% of monthly gross receipts whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	16-17 \$170,569 \$18,574 \$76,853	
Park Unit: Cardiff SB		District: San Diego Coast			
LAZ Parking California, LLC Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$595,576 \$476,461	16-17 \$617,375 \$493,906

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Carlsbad SB		District: San Diego Coast			
Carlsbad Village Athletic Club Fitness activities	12/1/2012 11/30/2014 Month to Month	\$1,920/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$55,515 \$5,551	16-17 \$48,030 \$4,807
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$279,844 \$223,875	16-17 \$284,596 \$227,676
So Cal Surf Lessons - Frazee Beach Frazee Beach surf lessons	6/1/2009 5/31/2014 Month to Month	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	FISCAL YEAR RECEIPTS RENT	15-16 \$3,580 \$693	16-17 \$909 \$642
So Cal Surf Lessons - North of Tierra Mar North of Tierra Mar surf lessons	7/1/2010 6/30/2020 In Term	\$200/month or 12% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year.	FISCAL YEAR RECEIPTS RENT	15-16 \$22,673 \$2,721	16-17 \$25,019 \$3,002
Park Unit: Carnegie SVRA		District: Twin Cities			
Motomart at Carnegie OHV rental and camp store	7/1/2010 6/30/2023 In Term	\$80,000/year or 10% of gross receipts, whichever is greater. Early Entry Permit issued 3/1/2010.	FISCAL YEAR RECEIPTS RENT	15-16 \$602,623 \$60,262	16-17 \$542,955 \$54,296

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Carpinteria SB		District: Channel Coast			
D2 Global Enterprises, Inc. dba 101 RV Rentals Camp trailer rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$143,475 \$14,348	16-17 \$131,550 \$13,155
Park Unit: China Camp SP		District: Bay Area			
Frank Quan dba Quan Brothers Historic village operations	3/1/1999 2/28/2009 Terminated	\$600/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$11,267 \$1,200	16-17 - -
Park Unit: Columbia SHP		District: Central Valley			
Angela and Jacob Matulich dba Brown's Coffee & Sweets Coffee and sweets shop	3/1/2013 2/28/2018 In Term	\$12,000/year or 7% of gross receipts, whichever is greater. Early Entry Permit granted 4/29/2014.	FISCAL YEAR RECEIPTS RENT	15-16 \$262,403 \$20,341	16-17 \$255,652 \$17,896
Angela and Jacob Matulich dba Brown's Coffee & Sweets Fallon Ice Cream Parlor	8/1/2014 7/31/2016 Terminated	\$1,600/year or 2% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year. Early Entry Permit granted 8/1/2014.	FISCAL YEAR RECEIPTS RENT	15-16 \$138,126 \$2,762	16-17 \$90,193 \$2,680
Angela and Jacob Matulich dba Brown's Coffee & Sweets Fallon Ice Cream Parlor	5/1/2017 4/30/2027 In Term - New	\$10,000/year or 2.5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		16-17 \$31,415 \$1,885

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Columbia Candy Kitchen, Inc. Candy store	11/1/2005 10/31/2015 Month to Month	\$27,600/year or 5% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$781,295 \$36,675 \$2,390	16-17 \$824,669 \$41,233 -
Davene Stoller dba Columbia House Restaurant Restaurant	6/1/2016 6/1/2026 In Term	\$6,000/year or 2.5%, of annual gross receipts, whichever is greater, of the first \$250,000 plus 3% of annual gross receipts over \$250,000.00.	FISCAL YEAR RECEIPTS RENT	15-16 \$109,489 \$2,737	16-17 \$283,364 \$7,671
E.C. Nelson Enterprises, Inc. dba Ebler's Leather and Saddle Emporium Ebler's leather goods and saddle shop	4/1/2012 3/31/2014 Month to Month	\$1,800/year or 2% of gross receipts up to \$50,000 and 3% over \$50,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$236,554 \$6,701	16-17 \$266,274 \$7,212
Floyd Oydegaard dba Columbia Booksellers and Stationers Columbia bookseller's and stationery	8/1/2000 7/31/2010 Terminated	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5 % of gross receipts during contract years 4 through 10.	FISCAL YEAR RECEIPTS RENT	15-16 \$38,022 \$2,510	16-17 \$25,268 \$2,013
Floyd Oydegaard dba Columbia Booksellers and Stationers Columbia bookseller's and stationery	5/1/2017 4/30/2027 In Term - New	\$2,000/month or 6% of gross receipts up to \$3,400 plus 7% gross receipts over \$3,400, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,093 \$362	16-17 \$5,093 \$362

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
G&C Foods, LLC City hotel and What Cheer Saloon	7/1/2015 6/30/2017 In Term	\$2,000/year or 2% of gross receipts, whichever is greater. Contract Year 2, minimum annual rent increase to \$6,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$291,995 \$5,710 \$494	16-17 \$296,992 \$5,461 \$532
Joseph Webber dba Jack Douglass Saloon Jack Douglass Saloon	3/1/2015 2/28/2016 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$301,918 \$18,115	16-17 \$209,422 \$12,565
Joseph Webber dba St. Charles Saloon St. Charles Saloon	6/1/2016 5/31/2026 In Term	\$7,500.00/year or 5% of annual gross receipts, whichever total amount is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$37,808 \$126 \$1,764	16-17 \$353,494 \$9,440 \$8,236
Kamice's Photographic Establishment Photographic studio	8/1/2008 7/31/2018 In Term	\$5,000/year or 5% of gross receipts, whichever is greater. Assigned from A. DeCosmos Daguerrean Studio 8/1/2010.	FISCAL YEAR RECEIPTS RENT	15-16 \$129,516 \$6,476	16-17 \$137,011 \$6,851
Maryann & David Brown dba Towle & Leavitt Historic Retail Shop Towle & Leavitt historic retail shop	2/1/2006 1/31/2016 Month to Month	\$14,000/year or 7% of annual gross receipts up to plus 8% over \$200,000 \$200,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$176,363 \$13,572	16-17 \$188,096 \$13,723

Concessionaire Name Concession Operation	Begin Date	Rental Terms	Gross Receipts and Rent		
	End Date Contract Status		FISCAL YEAR RECEIPTS RENT	15-16	16-17
Matelot Gulch Mining Company dba Hidden Treasure Gold Mine	6/1/2000 5/31/2010 Month to Month	\$12,000/year or 6% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$285,543 \$17,133	16-17 \$301,836 \$18,110
Mine tours, supplies, & gold panning					
Meyer & Wolfe Artificers' Exchange	1/1/2014 12/3/2016 Terminated	\$1,000/year or 2% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$14,133 \$1,010	16-17 \$9,444 \$839
Historic retail, classes, and demonstrations					
Meyer & Wolfe Artificers' Exchange	5/1/2017 4/30/2027 In Term - New	6% of first \$25,000 of annual gross receipts, plus 7% of annual gross receipts over \$25,000.	FISCAL YEAR RECEIPTS RENT		16-17 \$970 \$169
Historic retail, classes, and demonstrations					
Parrotts Blacksmith Blacksmith shop	7/1/1998 6/30/2008 Month to Month	\$150/month or 3% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$190,668 \$2,871	16-17 \$108,324 \$3,311
Sadie Brown Inc. dba Columbia Clothiers and Emporium	9/1/2016 8/31/2018 In Term - New	\$1,500/year or 2.5% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		16-17 \$132,027 \$3,301
Historic clothing retail					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Seven Sisters Soap & Candle Company Soap and candle sales and demonstrations	10/1/2012 9/30/2017 In Term	\$6,000/year or 4% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$230,098 \$9,204	16-17 \$238,131 \$9,525
Sierra Repertory Theatre, Inc. Fallon Theater	4/1/2014 3/31/2015 Month to Month	\$10,000/year or 2.5% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$612,335 \$12,703 \$464	16-17 \$369,568 \$9,239 -
Tom Fraser dba Quartz Mountain Stage Line Stagecoach rides and equestrian tours	7/1/2014 3/31/2015 Month to Month	\$8,500/year or 5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$198,321 \$9,916	16-17 \$194,580 \$9,729
Park Unit: Crystal Cove SP		District: Orange Coast			
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Crystal Cove Management Company - Historic District Historic District lodging, restaurants & catering	5/1/2006 4/30/2056 In Term	\$50,000/year or 2.1% of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$13,114,318 \$274,401 \$1,197,520	16-17 \$13,255,894 \$277,851 \$1,304,122

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Crystal Cove Management Company - Moro Camp store, food services	10/1/2013 9/30/2015 Month to Month	\$10,000/year or 5% up to \$250,000 of and & 7% over \$250,00 in gross receipts, whichever is greater. Facility improvement investment of \$430,000.	FISCAL YEAR RECEIPTS RENT FACILITES	15-16 \$71,866 \$197 -	16-17 \$23,565 \$1,599 -
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$11,398 \$1,140	16-17 \$7,541 \$754
Park Unit: D.L. Bliss SP		District: Sierra			
Tahoe Adventure Company Hiking tours	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point Units.	FISCAL YEAR RECEIPTS RENT	15-16 \$700 \$815	16-17 - \$35
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Terminated	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss	FISCAL YEAR RECEIPTS RENT	15-16 \$2,825 \$283	16-17 \$1,547 \$155
Park Unit: Delta Sector		District: Gold Fields			
Locke Foundation Locke Boarding House museum	5/1/2008 4/30/2013 Month to Month	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,265 \$263	16-17 \$4,486 \$270

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Doheny SB		District: Orange Coast			
Code 3 RV, LLC	8/13/2014 8/12/2015	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	Month to Month		RECEIPTS	\$2,265	-
			RENT	\$178	-
LUV-2-CAMP, LLC	4/1/2013 3/31/2018	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	In Term		RECEIPTS	\$51,544	\$46,222
			RENT	\$5,154	\$4,622
Wheel Fun Rentals	5/1/2007 4/30/2017	\$65,000/year or 18% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Beach stand and rentals	Month to Month		RECEIPTS	\$1,110,111	\$1,368,802
			RENT	\$199,320	\$246,011
Park Unit: Donner Memorial SP		District: Sierra			
Donner Lake Watersports	4/1/2008 3/31/2018	\$10,000/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Watercraft and beach rentals	In Term		RECEIPTS	\$199,559	\$261,685
			RENT	\$21,951	\$28,785
Tahoe Adventure Company	1/1/2009 12/31/2013	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units.	FISCAL YEAR	15-16	16-17
Kayaking, paddle boarding, snowshoeing, and hiking tours	Month to Month		RECEIPTS	\$120	\$2,118
			RENT	\$158	\$1,014
Tahoe Wilderness Adventures, LLC	9/1/2013 8/31/2015	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR	15-16	16-17
Guided hikes and equipment rental	Terminated		RECEIPTS	-	-
			RENT	-	-

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Ed Z'berg Sugar Pine Point SP		District: Sierra			
Island Dreams, Inc. dba West Shore Sports Kayak and paddle board rentals	5/1/2013 4/30/2015 Month to Month	\$1,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$71,237 \$8,548	16-17 \$82,061 \$9,847
Tahoe Adventure Company Kayaking, paddle boarding, and snowshoeing tours	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units.	FISCAL YEAR RECEIPTS RENT	15-16 \$40 \$56	16-17 \$775 \$327
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Terminated	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Park Unit: El Capitan SB		District: Channel Coast			
California Camp Stores Beach stores at Gaviota, El Capitan, Refugio SB	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$185,299 \$35,470	16-17 \$135,715 \$16,286
D2 Global Enterprises, Inc. dba 101 RV Rentals Camp trailer rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$58,125 \$5,812	16-17 \$63,725 \$6,373

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Emerald Bay SP		District: Sierra			
Kayak Tahoe	7/1/2006 6/30/2016	\$1000/year or 10% of first \$50,000 of gross receipts plus 15% over \$50,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$401,879 \$52,143	16-17 \$496,314 \$71,947
Guided kayak tours	Month to Month				
Tahoe Adventure Company	1/1/2009 12/31/2013	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units. Amendment added Emerald Bay SP 7/2016.	FISCAL YEAR RECEIPTS RENT		16-17 - -
Kayaking, paddle boarding, snowshoeing, and hiking tours	Amended				
Park Unit: Folsom Lake SRA		District: Gold Fields			
Adventure Sports	5/1/2014 4/30/2019	\$3,500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$175,448 \$17,545	16-17 \$212,564 \$21,256
Canoe and kayak rentals	In Term				
Big Chill Ice Cream Float	4/1/2014 3/3/1/2019	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$11,615 \$1,239	16-17 - -
Mobile food services	Terminated				
Boarding on the Lake	10/1/2013 9/30/2015	\$1,350/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$24,712 \$2,471	16-17 \$22,260 \$2,226
Equestrian rides and lessons	Month to Month				
California Canoe and Kayak, Inc.	8/1/2014 7/31/2019	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$48,218 \$4,822	16-17 \$38,690 \$3,869
Canoe and kayak rentals	In Term				

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Christensen Enterprises, Inc. Folsom Lake Marina	3/6/1969 12/31/2007 Month to Month	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over \$100,000; plus \$.02/gallon on petroleum products.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$1,496,045 \$295,878 \$36,540	16-17 \$1,506,498 \$302,325 \$108,707
Current Adventures Kayak and equipment rentals	7/1/2014 6/30/2019 In Term	\$375/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$18,021 \$901	16-17 \$19,548 \$977
El Dorado Hills Boat, Wine, and Self Storage dba Gold Key Boathouse Boat towing, watercraft repair	7/1/2013 6/30/2015 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$250 \$1,000	16-17 \$1,171 \$117
Granite Bay Rentals, Inc. Boat and watercraft rentals	6/1/2013 5/31/2018 In Term	\$12,000/year or 14% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$74,462 \$10,525	16-17 \$103,715 \$14,520
L&L Guides and Outfitters Shadow Glen Stables	7/1/2015 6/30/2025 In Term	\$9,000/year or 5% of gross receipts, whichever is greater. Early Entry Permit effective 4/1/2015.	FISCAL YEAR RECEIPTS RENT	15-16 \$369,483 \$18,291	16-17 \$390,281 \$19,514
Robert and Chris McIntyre dba S.S. Snack Shack Food service and beach equipment rentals	5/1/2016 4/30/2021 In Term	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$26,217 \$2,622	16-17 \$36,260 \$3,623

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Thomas A. Adorno Granite Bay food services	12/1/2015 11/30/2025 In Term	\$4,800/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$44,082 \$4,939	16-17 \$54,094 \$5,950
Tom Maringer dba Mobile Boat Service Mobile boat services	8/1/2014 7/31/2019 In Term	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$21,303 \$2,031	16-17 \$16,683 \$1,668
Total Body Fitness Fitness program	8/1/2014 7/31/2019 In Term	\$750/year or 10% of gross receipts, whichever sum is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$8,376 \$839	16-17 \$6,534 \$659
Park Unit: Fremont Peak SP		District: Monterey			
Fremont Peak Observatory Observatory	4/1/2012 3/3/2022 In Term	\$100/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$453 \$100	16-17 \$534 \$115
Park Unit: Gaviota SP		District: Channel Coast			
California Camp Stores Beach stores at Gaviota, El Capitan, Refugio SB	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$65,789 \$7,895	16-17 \$53,861 \$6,463
D2 Global Enterprises, Inc. dba 101 RV Rentals Camp trailer rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$13,200 \$1,320	16-17 \$13,950 \$1,395

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Hearst San Simeon SHM		District: San Luis Obispo Coast			
ARAMARK Sports & Entertainment	4/1/2004 3/31/2024 In Term	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining; 15% for catering; 22% for museum, 25% for garden shop sales; 30% for gift shop sales; whichever amount is greater.	FISCAL YEAR RECEIPTS	15-16 \$5,598,057	16-17 \$5,401,493
Restaurant, catering & retail services			RENT	\$1,464,789	\$1,400,322
Destination Cinema, Inc.	8/18/1996 8/17/2016	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2 % of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	FISCAL YEAR RECEIPTS	15-16 \$2,749,691	16-17 \$2,577,664
Hearst Castle Theater	Month to Month		RENT	\$233,351	\$292,967
Hearst Ranch Beef	4/11/2007 4/10/2009	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater; and effective 1/2012, 20% of wine sales receipts. Rental abatement of 15% of sales for facility improvements up to \$120,000.	FISCAL YEAR RECEIPTS	15-16 \$96,487	16-17 \$87,960
Hearst Ranch beef sales	Month to Month		RENT	\$10,891	\$92,381
			FACILITIES	-	\$4,255
Park Unit: Hearst San Simeon SP		District: San Luis Obispo Coast			
Paul Stamm dba Paso Robles RV Rentals LLC	7/1/2013 6/30/2015	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	15-16 \$15,046	16-17 \$13,589
RV trailer rentals	Month to Month		RENT	\$1,505	\$1,359

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Sea for Yourself Kayaks Kayak tours	5/1/2013 4/30/2018 In Term	\$1,400/month or 10% of first \$50,000 of annual gross receipts and 15% in excess of \$50,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$63,926 \$6,724	16-17 \$53,638 \$5,575
Park Unit: Henry Cowell Redwoods SP		District: Santa Cruz			
Mountain Parks Foundation Henry Cowell park store	6/1/2008 5/31/2010 Month to Month	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; \$2,000 or 10% thereafter; 90% of pass sales.	FISCAL YEAR RECEIPTS RENT	15-16 \$312,301 \$65,634	16-17 \$342,403 \$73,344
Park Unit: Hollister Hills SVRA		District: San Andreas			
Faultline Powersports, Inc. OHV parts and supply store, snacks	8/1/1997 7/31/2007 Month to Month	7.5% of gross receipts; and 1% for maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$571,633 \$42,872 -	16-17 \$584,543 \$43,841 \$3,210
Park Unit: Humboldt Lagoons SP		District: North Coast Redwoods			
Kayak Zaks Kayak and equipment rentals	4/1/2017 3/31/2019 In Term - New	\$1,000/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		16-17 \$18,927 \$946

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Huntington SB		District: Orange Coast			
Playland Concessions Inc. dba BABES Catering & Rentals Beach stands	7/1/2009 6/30/2019 In Term	\$45,000/year or 16% of annual gross receipts, whichever is greater; and 10% of gross receipts for off premises catered events authorized under a special event permit.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$323,038 \$58,122 -	16-17 \$336,467 \$50,454 -
Park Unit: Indio Hills Palms		District: Colorado Desert			
Covered Wagon Tours, Inc. Wagon tours	4/1/2007 3/31/2017 Month to Month	\$200/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$18,573 \$2,400	16-17 \$29,659 \$2,400
Park Unit: Kings Beach SRA		District: Sierra			
North Tahoe Watersports, Inc. Watercraft rentals and services	7/1/2014 6/30/2016 Month to Month	\$50,000/year or 25% annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$221,996 \$55,499	16-17 \$300,093 \$75,024
Tahoe Adventure Company Kayaking, paddle boarding tours and events	1/1/2009 12/31/2013 Month to Month	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'Berg Sugar Pine Point units.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - \$35
Park Unit: Lake Oroville SRA		District: Northern Buttes			
Feather River Rowing Club Water recreation activity	10/1/2012 9/30/2014 Month to Month	\$600/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$182,617 \$7,151	16-17 \$133,612 \$5,877

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Lake Oroville Marina, LLC Bidwell Marina	12/1/2009 11/30/2039 In Term	\$300,000/year or 8.5% of first \$1,000,000 in gross receipts plus 10% of gross receipts over \$1,000,000; plus 2% for fuel sales. \$270,000 of minimum annual rent deferred to Contract Years 6-10. Capital improvements and equipment investment of \$4,200,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$2,447,689 \$218,015 \$362,009	16-17 \$2,863,339 \$257,044 \$43,365
Lake Oroville Marina, LLC Lime Saddle Marina	10/1/2007 9/30/2037 In Term	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales. Capital improvements & equipment investment of \$3,500,000.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$1,224,749 \$103,749 \$128,162	16-17 \$1,623,760 \$139,645 \$79,022
Shasta Marine Transport, LLC Boat hauling service	12/1/2014 11/30/2024 In Term	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$4,600 \$460	16-17 \$1,975 \$198
T. Parks Marine Boat hauling and repair services	3/1/2015 2/28/2025 In Term	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$6,625 \$663	16-17 \$14,570 \$1,457
Park Unit: Lake Perris SRA		District: Inland Empire			
Code 3 RV, LLC Overnight motorhome and trailer rentals	9/1/2015 8/31/2016 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,188 \$519	16-17 \$5,459 \$546

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	FISCAL YEAR RECEIPTS RENT	15-16 \$387,037 \$23,243	16-17 \$464,509 \$27,871
Urban Park Concessionaires Waterpark play structure	9/1/2016 8/31/2019 In Term - New	Year 1: \$5,000/year or 5% of gross receipts, whichever is greater; Year 2: \$18,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT		16-17 \$78,939 \$4,053
Park Unit: Lake Valley SRA		District: Sierra			
American Golf Corp Lake Tahoe golf course & restaurant	4/1/1989 3/31/2009 Month to Month	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$2,351,018 \$565,695 \$118,975	16-17 \$2,356,216 \$569,043 \$138,336
Park Unit: Leo Carrillo SP		District: Angeles			
Anthony and Annette Minicucci Leo Carrillo camp store	4/1/2006 3/31/2016 Month to Month	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$349,836 \$34,984	16-17 \$402,586 \$40,259
Camping Adventures Campsite equipment and set up	10/1/2014 9/30/2019 In Term	\$2,700/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$64,055 \$6,406	16-17 \$96,485 \$9,642

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Lighthouse Field SB		District: Santa Cruz			
Steamer Lane Supply Company	8/1/2015 8/1/2017 In Term	\$2000/year or 2% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	15-16 \$19,502	16-17 \$414,186
Food truck and snack kiosk facility			RENT	\$390	\$8,283
			FACILITIES	-	-
Park Unit: Limekiln SP		District: Monterey			
Parks Management, Co.	9/1/2012 8/31/2017 In Term	\$4,000/year or 5% of gross receipts, whichever is greater. All rent deposits support facility maintenance.	FISCAL YEAR RECEIPTS	15-16 \$583,292	16-17 \$365,542
Collect fees and provide public services			RENT	-	-
			FACILITIES	\$35,342	-
Park Unit: Los Encinos SHP		District: Angeles			
Lankershim Investment Properties, LLC dba Lakeside Cafe	8/1/2014 7/31/2016 Month to Month	\$25,000/year or 3.33% of gross receipts, whichever is greater. Early Entry Permit issued 5/23/14.	FISCAL YEAR RECEIPTS	15-16 \$2,682,678	16-17 \$3,395,913
Lakeside Cafe			RENT	\$89,330	\$112,985
Park Unit: MacKerricher State Park		District: Sonoma-Mendocino Coast			
Mendocino Area Park Assoc. (M.A.P.A.)	7/1/2014 6/30/2016 Month to Month	\$1,000/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS	15-16 \$53,124	16-17 \$48,724
Environmental Education Program			RENT	\$27,656	\$2,442
			FACILITIES	\$180	-

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Pacific Environmental Education Center Environmental education program	8/1/2014 7/31/2019 In Term	\$6,900/year or 5% of gross sales, whichever is greater; plus 2% of gross sales for facility maintenance and 1% of gross sales for State's environmental monitoring activities. Seasonal operation September- November and February-June.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$166,028 \$8,301 -	16-17 \$173,013 \$8,651 -
Ricochet Ridge Ranch Guided horseback tours	3/1/1989 2/28/1990 Month to Month	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000.	FISCAL YEAR RECEIPTS RENT	15-16 \$182,425 \$11,698	16-17 \$173,580 \$9,406
Park Unit: Malibu Lagoon SB		District: Angeles			
Malibu Pier Partners, LLC Restaurant, retail & boat tours	8/1/2005 7/31/2025 In Term	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take- out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$9,648,323 \$657,973 -	16-17 \$10,927,040 \$88,568 \$32,272
Park Unit: Manresa SB		District: Santa Cruz			
Club Ed Surf Camp, LLC Overnight surf camp	6/1/2004 5/31/2014 Month to Month	\$8,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$204,605 \$24,553	16-17 \$296,820 \$27,065

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Marshall Gold Discovery SHP		District: Gold Fields			
American River Conservancy	9/1/2011 8/31/2021 In Term	\$1,800/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$12,217 \$1,222	16-17 \$11,211 \$1,648
Historic Kane House museum					
Cobblestone, Inc. dba Coloma Resort	3/1/2011 2/28/2021 In Term	\$2,400/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$270,173 \$27,017	16-17 \$278,860 \$28,889
Argonaut Refreshment Saloon					
Park Unit: McArthur-Burney Falls Memorial SP		District: Northern Buttes			
Recreation Resource Management	6/1/2004 5/31/2024 In Term	\$22,000/year or 6% of camp store gross receipts, whichever is greater and \$20 per cabin for each night rented and 14% of lodging gross receipts; construct a new concession facility at a minimum cost of \$450,000.	FISCAL YEAR RECEIPTS RENT	15-16 \$719,641 \$98,659	16-17 \$831,717 \$112,132
Camp store and tent cabins					
Park Unit: Millerton Lake SRA		District: Central Valley			
Millerton Lake Rentals, LLC (formerly CMS Toys)	9/1/2007 10/31/2007 Month to Month	\$6,000/year or 11% of gross annual receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$80,880 \$8,897	16-17 \$107,533 \$11,828
Watercraft rental and camp store					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Millerton Marina, LLC Lake Millerton marina	5/1/2003 10/31/2007 Month to Month	\$40,000/year or 10% of monthly gross receipts, excluding gas, whichever is greater. Beginning in contract year 3 allocate 5% or \$20,000 of annual gross receipts to maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$255,532 \$24,335 -	16-17 \$261,968 \$23,924 -
Roger George Guide Service Guide services	6/1/2016 5/31/2018 In Term	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$300 \$14	16-17 - -
Park Unit: Mono Lake Tufa SNR		District: Sierra			
Caldera Kayaks Kayak tours	11/1/2007 10/31/2017 In Term	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	FISCAL YEAR RECEIPTS RENT	15-16 \$15,715 \$1,660	16-17 \$21,600 \$1,512
Mono Lake Committee Kayak and canoe tours	10/1/2007 9/30/2017 In Term	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	FISCAL YEAR RECEIPTS RENT	15-16 \$20,560 \$1,439	16-17 \$17,870 \$1,251
Park Unit: Montaña de Oro SP		District: San Luis Obispo Coast			
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$13,615 \$1,362	16-17 \$18,819 \$1,882

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Monterey SHP		District: Monterey			
Joseph Boston & Co. Boston Store/Picket Fence	10/1/2004 9/30/2006 Month to Month	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	FISCAL YEAR RECEIPTS RENT	15-16 \$14,108 -	16-17 \$13,241 -
Junior League of Monterey Co. Old Whaling Station	12/1/2000 11/30/2010 Month to Month	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	FISCAL YEAR RECEIPTS RENT	15-16 \$65,625 -	16-17 \$56,223 -
Park Unit: Morro Bay SP		District: San Luis Obispo Coast			
Associated Pacific Constructors Marina & restaurant	10/1/1991 9/30/1993 Month to Month	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,181,319 \$206,506	16-17 \$2,195,259 \$206,807
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$50,649 \$5,065	16-17 \$68,197 \$6,820
Park Unit: Morro Strand SB		District: San Luis Obispo Coast			
Paso Robles RV Rentals, LLC RV trailer rentals	7/1/2013 6/30/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$17,077 \$1,708	16-17 \$20,892 \$2,089

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Mount Diablo SP		District: Bay Area			
John Pereira Demonstration cattle ranch	6/1/2011 5/31/2016 Month to Month	\$7,000/year or 5% of monthly gross receipts, plus \$16 per AUM, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 - \$14,992	16-17 - \$17,815
Park Unit: Mt. San Jacinto SP		District: Inland Empire			
Danny Sullivan Rocky Top Dude String	5/1/2016 4/30/2018 In Term	\$1,000/year or 10% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$881 \$88	16-17 \$12,422 \$1,242
Park Unit: Oceano Dunes SVRA		District: Oceano Dunes			
Angello's ATV Off highway vehicle rentals	5/1/2012 4/30/2022 Terminated	\$35,000/year or 11.25% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$390,424 \$44,483	16-17 199,043 22,482
BJ's ATV Rental & Accessories Center Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$1,740,879 \$174,085	16-17 \$1,889,287 \$188,924
Gail Marshall dba Arnie's ATV Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$805,157 \$80,510	16-17 \$878,694 \$87,869

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Jacob Huitron Kautz Towing	9/1/2010 8/31/2020 In Term	\$10,000/year or 5% of monthly vehicle storage and 10% of all other monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$151,913 \$13,327	16-17 \$155,594 \$15,029
Jordan & Associates, Inc. dba Sun Buggy Fun Rentals Off highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$51,000/year or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,613,248 \$313,590	16-17 \$3,204,194 \$384,503
LUV-2-CAMP, LLC Camp trailer rentals	8/1/2010 7/31/2020 In Term	\$42,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$521,136 \$52,245	16-17 \$461,305 \$46,131
Pacific Adventure Tours Off-highway vehicle tours	5/1/2011 4/30/2016 Month to Month	\$10,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$95,094 \$10,351	16-17 \$89,029 \$12,774
Steve's ATV Rental Service, Inc. Off-highway vehicle rentals	5/1/2012 4/30/2022 In Term	\$60,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,381,432 \$238,139	16-17 \$2,629,284 \$261,678
Yo, Banana Boy! Inc. Vacuum pump service and retail sales	7/1/2010 6/30/2020 In Term	\$20,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$807,653 \$80,765	16-17 \$807,413 \$80,741

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Old Sacramento SHP		District: Capital			
Skalet Family Jewelers Jewelry store	3/1/2004 2/28/2014 Month to Month	\$28,000/year or 3% of annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater; and .25% of facility maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$1,066,420 \$42,657 -	16-17 \$1,097,369 \$43,895 -
Wells Fargo Bank N.A. Museum and ATM operations	12/1/2014 11/30/2019 In Term	\$9,000/year, or 5% of retail sales plus 5% of ATM fee surcharges, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$14,486 \$9,000 -	16-17 \$16,124 \$9,000 -
Park Unit: Old Town San Diego SHP		District: San Diego Coast			
Ana Salcedo Wallach & Goldman Square historic food service and retail store.	2/1/2006 1/31/2016 Month to Month	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$1,040,529 \$125,829 -	16-17 \$1,047,891 \$128,552 -
Antionette Fisher dba Proper Apothecary Apothecary	9/1/2015 8/31/2025 In Term	\$24,500/year or 12% of monthly gross receipts up to \$200,000 and 12% over \$200,000 whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$106,881 \$12,826	16-17 \$123,570 \$14,828
Antionette Fisher dba Rust General Store Rust General Store	9/1/2011 8/31/2021 In Term	\$18,000/year or 10%of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$496,357 \$49,636	16-17 \$419,903 \$41,990

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Artisan Imports, Inc. El Centro Artesano	5/1/1991 4/30/1996 Month to Month	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$804,013 \$90,586 -	16-17 \$869,663 \$98,961 -
Cousin's Old Town Candy Shop Candy shop	4/1/2016 3/31/2026 In Term	\$125,000/year or 15% of gross receipts, whichever is greater; plus \$10,000 for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$445,965 \$66,895 \$7,244	16-17 \$968,620 \$145,291 -
Cygnnet Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements in FY 08/09.	FISCAL YEAR RECEIPTS RENT	15-16 \$1,171,535 \$44,105	16-17 \$1,301,977 \$82,341
Dana and Patrick Dugan dba Miners Gems and Minerals La Casa de Pedorena Gem Retail	12/1/2011 12/30/2021 In Term	\$24,000/year or 10.5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$573,259 \$60,192	16-17 \$631,272 \$66,284
First San Diego Courthouse, Inc. Bean Courthouse Building	6/1/2009 5/31/2019 In Term	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales. No reportable income.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Heritage Tours Guided tours	10/1/2010 9/30/2015 Month to Month	\$3,000/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$47,775 \$2,389	16-17 \$45,060 \$1,989

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Holiday Traditions, Inc. dba Captain Fitch's Mercantile Captain Fitch's Mercantile	12/1/2010 11/30/2020 In Term	\$30,000/month or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$331,115 \$35,323	16-17 \$314,355 \$34,579
LAZ Parking California, LLC Parking lot management	9/17/2014 9/16/2015 Month to Month	\$3,000/year or 10% of gross receipts up to \$27,500, plus 70% of gross receipts over \$27,500.	FISCAL YEAR RECEIPTS RENT	15-16 \$64,825 \$27,698	16-17 \$70,712 \$33,001
Old Town Family Hospitality Corp. Historic restaurant and retail store	6/1/2005 5/31/2025 In Term	\$1,250,000/Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater; plus \$900,000 for facility improvements.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$18,455,985 \$1,565,319 \$44,000	16-17 \$19,909,057 \$1,701,136 -
Patrick and Dana Dugan dba Gum Saan Oriental Import Specialty Retail	12/1/2013 11/30/2023 In Term	\$12,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$242,557 \$24,256	16-17 \$325,268 \$32,526
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 Month to Month	\$180/year until \$86,000 construction investment is fully amortized; then 4% of gross receipts; plus 1% of gross receipts for advertising and promotion.	FISCAL YEAR RECEIPTS RENT	15-16 \$857,467 \$34,299	16-17 \$803,312 \$32,139
Raymond C. Tafoya dba California Indian Market & Jewelry Historic retail store	3/1/2009 2/28/2010 Month to Month	\$100/month or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$115,206 \$5,921	16-17 \$118,072 \$6,007

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Raymond C. Tafoya dba San Diego House Historic retail store	4/1/2011 3/31/2021 In Term	\$13,000/year or 10.75% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$296,835 \$33,157	16-17 \$259,026 \$28,268
Tafoya and Sons Casa de Wrightington historic retail store	7/1/2010 6/30/2020 In Term	\$42,000/year or 9% of gross receipts, whichever is greater. Operated May-June 2010 under Early Entry Permit.	FISCAL YEAR RECEIPTS RENT	15-16 \$309,768 \$47,031	16-17 \$274,764 \$25,104
Tinsmith Old Town, Inc. US House tin ware sales	2/1/2014 1/31/2024 In Term	\$24,000/year or 11% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$151,629 \$22,520	16-17 \$165,292 \$24,974
Toby's Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2019 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$525,587 \$52,155	16-17 \$678,349 \$67,835
Toler, Inc. Johnson House historic retail	8/1/2011 7/31/2021 In Term	\$10,800/year or 8% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$244,427 \$19,554	16-17 \$251,156 \$19,640
Toler, Inc. Toler's Leather Depot	8/1/2011 7/31/2016 Month to Month	\$12,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$359,900 \$35,990	16-17 \$332,049 \$33,155
Wells Fargo Bank S.D. Museum, retail sales, ATM	12/1/2013 11/30/2023 In Term	\$24,000/year or 5% of retail gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$46,897 \$24,000	16-17 \$33,644 \$24,000

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Pfeiffer Big Sur SP		District: Monterey			
Guest Services Company of Virginia	11/1/2004 10/31/2024 In Term	\$675,000/year or 16% of gross receipts, whichever is greater; and 3.7% of gross receipts for facility improvements.	FISCAL YEAR	15-16	16-17
Lodge, restaurant and gift shop			RECEIPTS	\$5,918,446	\$2,323,350
			RENT	\$946,951	\$371,736
			FACILITIES	\$134,437	\$552,291
Park Unit: Pigeon Point Light Station SHP		District: Santa Cruz			
American Youth Hostel Assn.	9/1/2014 8/31/2016 Month to Month	\$1,000/year or 2.5% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Hostel lodging			RECEIPTS	\$441,579	\$436,112
			RENT	-	-
Park Unit: Pismo SB		District: Oceano Dunes			
Pacifica Companies LLC	6/1/2009 Dependent on Opening	\$240,000/year or 6% of gross receipts, whichever is greater, plus a minimum \$20,582,500 capital investment. Currently under construction.	FISCAL YEAR	15-16	16-17
Grover Beach Lodge/Conference facilities			RECEIPTS	-	-
			RENT	-	-
Superior Guest Care	9/1/2002 8/31/2012 Month to Month	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverage gross receipts, whichever amount is greater.	FISCAL YEAR	15-16	16-17
Golf course operation (9 holes)			RECEIPTS	\$1,819,623	\$1,840,428
			RENT	\$208,108	\$207,150

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Point Cabrillo Light Station SHP		District: Sonoma-Mendocino Coast			
Pt. Cabrillo Lightkeepers Association	7/1/2002 6/30/2012 Month to Month	Restore, operate, maintain and interpret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance. Only submits DPR 86.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Restoration, interpretation, lodging, and retail sales					
Park Unit: Point Mugu SB		District: Angeles			
Camping Adventures	10/1/2014 9/30/2019 In Term	\$2,700/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$26,840 \$2,684	16-17 \$38,715 \$3,872
Campsite equipment and set up					
Park Unit: Prairie City SVRA		District: Twin Cities			
All Star Karting LLC	12/1/2009 11/30/2019 In Term	\$10,000/year or 8% of gross receipts, whichever is greater with an increase to 10% if contract in holdover. Previous contract under Racecraft Motorsports, LLC.	FISCAL YEAR RECEIPTS RENT	15-16 \$95,016 \$7,601	16-17 \$141,480 \$11,318
Go-Kart race track					
Armstrong Racing, LLC	6/1/2010 5/31/2020 In Term	\$36,450/year or 15% of annual gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$190,384 \$24,240	16-17 \$154,074 \$23,111
Motocross racetrack operation					
Katie Pierson dba Mud Mart	4/1/2014 3/31/2017 Month to Month	\$5,000/year or 5% of gross receipts up to \$150,000 and 10% of gross receipts over \$150,000 whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$110,634 \$5,532	16-17 \$91,292 \$4,750
Park store					

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Refugio SB		District: Channel Coast			
California Camp Stores	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$163,582 \$19,951	16-17 \$179,767 \$22,229
Beach stores at Gaviota, El Capitan, Refugio SB					
D2 Global Enterprises, Inc. dba 101 RV Rentals	8/1/2012 7/31/2014 Month to Month	\$6,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$47,900 \$4,790	16-17 \$55,475 \$5,548
Camp trailer rentals					
Park Unit: San Buenaventura SB		District: Channel Coast			
The Baja Oyster Company, Inc.	11/1/2011 10/31/2013 Month to Month	\$12,000/year or 5% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$287,613 \$15,581	16-17 \$252,122 \$13,806
Food and beverage					
Wheel Fun Rentals	6/1/2011 5/31/2021 In Term	\$17,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$182,677 \$27,402	16-17 \$189,856 \$28,478
Bicycle and beach rentals					
Park Unit: San Clemente SB		District: Orange Coast			
Calafia Beach Café	9/1/2009 8/31/2019 In Term	Year 1: 12% of gross receipts; Year 2: \$20,000 minimum annual rent or 12% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$146,533 \$21,813	16-17 \$122,716 \$20,147
Calafia Beach stand					

Concessionaire Name Concession Operation	Begin Date	Rental Terms	Gross Receipts and Rent		
	End Date Contract Status		FISCAL YEAR RECEIPTS RENT	15-16	16-17
Code 3 RV, LLC Camp trailer rentals	8/13/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$522 \$52	16-17 \$4,747 \$366
Jones and Van Ausdal dba The Holidays Nostalgic trailer rentals	9/1/2015 8/31/2017 In Term	\$500/year or 10% of gross receipts, whichever is greater. Early entry permit granted.	FISCAL YEAR RECEIPTS RENT	15-16 \$162,752 \$26,040	16-17 \$198,874 \$32,302
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$45,103 \$4,510	16-17 \$46,093 \$4,609
Park Unit: San Elijo SB		District: San Diego Coast			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$6,084 \$608	16-17 \$9,233 \$965
Eli Howard Surf School, Inc. Overnight surf camp	6/1/2008 5/31/2015 Month to Month	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	FISCAL YEAR RECEIPTS RENT	15-16 \$273,312 \$54,662	16-17 \$288,465 \$57,693
JLM Systems San Elijo Camp Store	5/1/2007 4/30/2017 Month to Month	\$30,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$1,231,292 \$184,694	16-17 \$1,162,721 \$174,408

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
LAZ Parking California, LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$54,698 \$43,758	16-17 \$58,565 \$48,852
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/31/2017 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$56,485 \$5,649	16-17 \$56,003 \$5,800
MLG Enterprises RV Rental, LLC Camp trailer rentals	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$39,785 \$3,980	16-17 \$55,741 \$5,574
Stroller Strides, LLC Fitness walks	7/1/2012 6/30/2014 Month to Month	\$75/year or 8% of gross sales, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$813 \$80	16-17 \$572 \$5
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,264 \$528	16-17 \$3,801 \$384
Park Unit: San Luis Reservoir SRA		District: Central Valley			
Jose Soberanes Mobile ice cream carts	8/1/2011 7/31/2013 Month to Month	\$2,500/year or 10% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$18,852 \$3,068	16-17 \$23,121 \$2,680

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Millerton Lake Rentals, LLC dba Oneil Forebay Rentals Watercraft Rentals	12/1/2016 11/30/2018 In Term	\$2,000/year of 5.6% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$3,213 \$257	16-17 \$22,733 \$1,257
Roger George Guide Service Guide services	6/1/2016 5/31/2018 In Term	\$1,080/year or 4.5% of monthly gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$9,440 \$425	16-17 \$6,895 \$310
Park Unit: San Onofre SB		District: Orange Coast			
Code 3 RV, LLC Camp trailer rentals	8/31/2014 8/12/2015 Month to Month	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,688 \$315	16-17 \$845 \$85
LUV-2-CAMP, LLC Camp trailer rentals	4/1/2013 3/31/2018 In Term	\$3,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$26,399 \$2,640	16-17 \$32,363 \$3,236
Park Unit: Seacliff SB		District: Santa Cruz			
Beach Break dba Marianne's Ice Cream LLC Beach stand	5/1/2016 4/30/2018 In Term	\$4,000/year or 4% of annual gross receipts up to \$130,000 and 8% of annual gross receipts over \$130,000, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$24,967 \$999 -	16-17 \$77,185 \$4,220 -
Park Unit: Shasta SHP		District: Northern Buttes			
Rolando Cadungon Shorty's Eatery	5/1/2015 4/30/2017 Month to Month	\$3,000/year of 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$46,304 \$4,630	16-17 \$54,593 \$5,459

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Silver Strand SB		District: San Diego Coast			
Albert's RV Rental	1/1/2012 12/31/2016	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	Month to Month		RECEIPTS	\$2,848	\$4,992
			RENT	\$285	\$499
Coronado Surfing Academy	11/1/2008 10/31/2013	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	FISCAL YEAR	15-16	16-17
Surf camp	Month to Month		RECEIPTS	\$13,610	\$5,430
			RENT	\$2,884	\$2,128
Jaime Garcia, Jr., DBA Safiros Sanitation	8/29/2014 8/28/2015	\$500/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Mobile recreation vehicle pump services	Month to Month		RECEIPTS	\$7,716	\$17,300
			RENT	\$1,101	\$1,752
LAZ Parking California LLC of San Diego	11/1/2011 10/31/2021	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR	15-16	16-17
Parking lot management	In Term		RECEIPTS	\$585,065	\$610,543
			RENT	\$468,052	\$490,862
LUV-2-CAMP LLC	2/1/2012 1/3/2017	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rentals	Month to Month		RECEIPTS	\$32,438	\$57,522
			RENT	\$3,244	\$5,119
MLG Enterprises RV Rental, LLC	2/1/2013 1/31/2015	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR	15-16	16-17
Camp trailer rental	Month to Month		RECEIPTS	\$17,052	\$28,382
			RENT	\$1,705	\$2,838

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017 Month to Month	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$40,969 \$5,418	16-17 \$49,814 \$6,188
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$5,813 \$581	16-17 \$13,262 \$1,380
Park Unit: Silverwood Lake SRA		District: Tehachapi			
Pyramid Enterprises, Inc. Lake Silverwood Marina	3/1/1998 2/28/2018 In Term	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	FISCAL YEAR RECEIPTS RENT	15-16 \$507,884 \$50,190	16-17 \$504,990 \$48,952
Park Unit: South Carlsbad SB		District: San Diego Coast			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$8,974 \$897	16-17 \$2,320 \$232
JLM Systems Carlsbad camp store	5/1/2007 4/30/2017 Month to Month	\$30,000/year or 15% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$528,008 \$79,201	16-17 \$592,678 \$89,007

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$280,081 \$224,064	16-17 \$258,513 \$206,810
LUV-2-CAMP LLC Camp trailer rentals	2/1/2012 1/3/2017 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$51,239 \$5,124	16-17 \$33,700 \$3,370
MLG Enterprises RV Rental, LLC Camp trailer rental	2/1/2013 1/31/2015 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$49,257 \$4,927	16-17 \$54,750 \$5,475
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017 Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$4,318 \$434	16-17 \$1,606 \$161
Park Unit: Statewide		District: Statewide			
Pride Industries California State Parks E-Store	9/1/2008 8/31/2009 Month to Month	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,174,699 \$1,779,256	16-17 \$2,616,495 \$2,155,016

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Recreational Equipment, Inc. (REI) Outdoor education and recreation	9/1/2008 8/31/2010 Month to Month	10% of gross receipts per tour or day use fees, whichever is greater. Concession rent does not include the day use fee payments.	FISCAL YEAR RECEIPTS RENT	15-16 \$148,715 \$7,319	16-17 \$141,431 \$7,099
Park Unit: Sugarloaf Ridge SP		District: Bay Area			
Valley of the Moon Association Ferguson Observatory	4/2/2004 3/31/2014 Month to Month	Provide astronomy programs and collect group camp fees with 10-50% of rental fees deposited into a facility maintenance and improvement account.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$15,015 - \$329	16-17 \$15,180 - \$1,024
Park Unit: Tahoe SRA		District: Sierra			
North Tahoe Historic Society William B. Layton Museum	7/1/2000 6/30/2020 In Term	Maintain and operate museum and interpretive services for the public benefit.	FISCAL YEAR RECEIPTS RENT	15-16 - \$5,000	16-17 - \$5,000
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015 Terminated	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.	FISCAL YEAR RECEIPTS RENT	15-16 - -	16-17 - -
Park Unit: Tolowa Dunes SP		District: North Coast Redwoods			
Crescent Trail Rides Guided horseback trail rides	5/1/2011 4/30/2013 Month to Month	\$1,000 annual or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$28,316 \$2,830	16-17 \$34,155 \$3,415

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Topanga SP		District: Angeles			
Castle Creek Properties Wine tasting room	9/1/2011 8/31/2013 Month to Month	\$36,000 annual or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$1,121,373 - \$112,137	16-17 \$1,360,974 - \$136,097
Park Unit: Torrey Pines SB		District: San Diego Coast			
Brats Berlin Mobile food truck	9/1/2015 8/31/2017 In Term	\$1,200/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$18,140 \$1,415	16-17 \$14,152 \$1,415
LAZ Parking California LLC of San Diego Parking lot management	11/1/2011 10/31/2021 In Term	\$1,680,000/year commencing contract year 2, or 80% of fee collections, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$2,411,184 \$1,981,451	16-17 \$3,207,939 \$2,623,476
Park Unit: Turlock Lake SRA		District: Central Valley			
American Land and Leisure, Inc. Camping and day use services	9/1/2012 8/31/2017 In Term	\$17,500 annually or 10.50% of annual gross receipts. All rent is deposited into facility maintenance accounts administered by Concessionaire.	FISCAL YEAR RECEIPTS RENT FACILITIES	15-16 \$250,180 - \$58,755	16-17 \$125,074 - \$30,000

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	Gross Receipts and Rent		
Park Unit: Van Damme SP		District: Sonoma-Mendocino Coast			
Kayak Mendocino Kayak rentals and tours	4/1/2006 3/31/2016 Month to Month	\$50/month or 12% of gross receipts, whichever is greater except during off season Nov 1 to April 30 pays 12% of monthly gross receipts.	FISCAL YEAR RECEIPTS RENT	15-16 \$44,280 \$5,314	16-17 \$42,480 \$5,098
Park Unit: Wilder Ranch SP		District: Santa Cruz			
Randy Clayton dba Santa Cruz Carriage Company Draft Horses Horse rides and interpretive programs	2/1/2012 1/31/2017 Month to Month	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.	FISCAL YEAR RECEIPTS RENT	15-16 \$9,897 \$990	16-17 \$11,143 \$1,114
Park Unit: Will Rogers SP		District: Angeles			
Dorte Lindegaard Westside Riding School - Horseback riding lessons	5/1/2006 4/30/2008 Month to Month	\$1,000/year or 10% of gross receipts, whichever is greater.	FISCAL YEAR RECEIPTS RENT	15-16 \$716,125 \$92,132	16-17 \$674,033 \$87,607

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		Gross Receipts and Rent	
Concession Operation	Contract Status				
Park Unit: Woodson Bridge SRA		District: Northern Buttes			
American Land and Leisure, Inc.	9/1/2012 8/31/2017 In Term	\$3,025 annually or 8.01% of annual gross receipts. All rent is deposited into facility maintenance accounts.	FISCAL YEAR	15-16	16-17
Camping and day use services			RECEIPTS	\$43,237	\$45,643
			RENT	-	-
			FACILITIES	\$10,000	\$4,189
			15-16	16-17	
TOTAL GROSS RECEIPTS			\$149,417,711	\$153,766,863	
TOTAL RENT			\$19,747,422	\$20,072,720	
TOTAL FACILITIES			\$2,693,879	\$3,433,184	

Section C - Concession Agreement Changes

Section C summarizes changes to concession and operating agreements during Fiscal Year 16-17. This section lists new agreements, agreements that went on month-to-month, amended agreements, expired agreements, and agreements that were terminated. The Department executed over 12 new, renewed, or amended contracts during the reporting period, some with operations in multiple park units.



COLUMBIA SHP, Fallon House Ice Cream Parlor



LAKE PERRIS SRA, Urban Park Concessionaires

CONCESSION CONTRACT AGREEMENT CHANGES

Fiscal Year 2016-17

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Andrew Molera SP			
Ventana Wildlife Society Wildlife sanctuary and educational programs	1/1/2007 12/31/2016	Month to Month	Develop, organize, and operate an environmental research center
Anza Borrego SP			
California Overland Vehicle tours and interpretive programs	4/1/2012 3/31/2017	Month to Month	\$1,000/year or 7% of gross receipts, whichever is greater.
Auburn SRA			
John Hauschild River shuttle service	9/1/2016 8/31/2018	New	\$340/year or 10% of gross receipts, whichever is greater. Operates between Auburn SRA and Folsom Lake SRA
Auburn SRA			
Whitewater Whitewater rafting	3/1/2017 2/29/2018	New	\$900/year.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Burton Creek SP			
Tahoe Adventure Company Biking	1/1/2009 12/31/2013	Amended 7/1/2016	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z-Berg Sugar Pine Point Units. Amendment added for Burton Creek SP 7/2016.
Burton Creek SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Month to Month	\$688/year or 10 % of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.
California Citrus SHP			
California Citrus SHP Non-Profit Management Corp. Special event facility	8/1/2016 7/31/2018	New	\$24,000/year or 10% of monthly gross receipts whichever is greater.
China Camp SP			
Frank Quan dba Quan Brothers Historic village operations	3/1/1999 2/28/2009	Terminated 6/30/2016	\$600/year or 10% of gross receipts, whichever is greater.
Columbia SHP			
Angela and Jacob Matulich dba Brown's Coffee & Sweets Fallon Ice Cream Parlor	8/1/2014 7/31/2016	Terminated 4/30/2017	\$1,600/year or 2% of gross receipts whichever is greater June-August; 12% of gross receipts remainder of year. Early Entry Permit granted 8/1/2014.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Columbia SHP			
Angela and Jacob Matulich dba Brown's Coffee & Sweets	5/1/2017 4/30/2027	New	\$10,000/year or 2.5% of gross receipts, whichever is greater.
Fallon Ice Cream Parlor			
Columbia SHP			
Floyd Oydegaard dba Columbia Booksellers and Stationers	8/1/2000 7/31/2010	Terminated 4/30/2017	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 5% of gross receipts during contract years 4-10.
Columbia bookseller's and stationary			
Columbia SHP			
Floyd Oydegaard dba Columbia Booksellers and Stationers	5/1/2017 4/30/2027	New	\$2,000/month or 6% of gross receipts up to \$3,400 plus 7% gross receipts over \$3,400, whichever is greater.
Columbia bookseller's and stationary			
Columbia SHP			
Meyer & Wolfe Artificers' Exchange	1/1/2014 12/3/2016	Terminated 4/30/2017	\$1,000/year or 2% of annual gross receipts, whichever is greater.
Historic retail, classes, and demonstrations			

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Columbia SHP			
Meyer & Wolfe Artificers' Exchange Historic retail, classes, and demonstrations	5/1/2017 4/30/2027	New	6% of first \$25,000 of annual gross receipts, plus 7% of annual gross receipts over \$25,000.
Columbia SHP			
Sadie Brown Inc. dba Columbia Clothiers and Emporium Historic clothing retailer	9/1/2016 8/31/2018	New	\$1,500/year or 2.5% of annual gross receipts, whichever is greater.
D.L. Bliss SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Terminated 3/31/2017	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.
Dohney SB			
Wheel Fun Rentals Beach stand rentals	5/1/2007 4/30/2017	Month to Month	\$65,000/year or 18% of gross receipts, whichever is greater.
Donner Memorial SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Terminated 3/31/2017	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Ed Z'Berg Sugar Pine Point SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Terminated 3/31/2017	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.
Emerald Bay SP			
Tahoe Adventure Company Kayaking, paddle boarding, snowshoeing, and hiking tours	1/1/2009 12/31/2013	Amended 7/1/2016	\$50/month or 10% of gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z-Berg Sugar Pine Point Units. Amendment added for Emerald Bay SP 7/2016
Emerald Bay SP			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Terminated 3/31/2017	\$688/year or 10% of gross receipts, whichever is greater. Operates in multiple Sierra District park units. All revenue reported under D.L. Bliss.
Folsom Lake SRA			
Big Chill Ice Cream Float Mobile food services	4/1/2014 3/3/1/2019	Terminated 12/9/2016	\$1,000/year or 10% of gross receipts, whichever is greater. Terminated due to breach of contract.
Hearst San Simeon SHM			
Destination Cinema, Inc. Hearst Castle Theatre	8/18/1996 8/17/2016	Month to Month	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2 % of gross receipts for advertising; and 2% of gross receipts for facility maintenance.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Humboldt Lagoons SP			
Kayak Zaks Kayak and equipment rentals	4/1/2017 3/31/2019	New 3/1/2017*	\$1,000/year or 5% of gross receipts, whichever is greater.
Indio Hills Palms			
Covered Wagon Tours, Inc. Wagon tours	4/1/2007 3/31/2017	Month to Month	\$200/month or 5% of gross receipts, whichever is greater.
Lake Perris SRA			
Code 3 RV, LLC Overnight motorhome and trailer rentals	9/1/2015 8/31/2016	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
Lake Perris SRA			
Urban Park Concessionaires Waterpark play structure	9/1/2016 8/31/2019	New	Year 1: \$5,000/year or 5% of gross receipts, whichever is greater; Year 2: \$18,000/year or 10% of gross receipts, whichever is greater.
Los Encinos SHP			
Lankershim Investment Properties, LLC dba Lakeside Cafe Lakeside Cafe	8/1/2014 7/31/2016	Month to Month	\$25,000/year or 3.33% of gross receipts, whichever is greater. Early Entry Permit issued 5/23/14.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Oceano Dunes SVRA			
Angello's ATV Off highway vehicle rentals	5/1/2012 4/30/2022	Terminated	\$35,000/year or 11.25% of gross receipts, whichever is greater.
Old Town San Diego SHP			
Toler, Inc. Toler's Leather Depot	8/1/2011 7/31/2016	Month to Month	\$12,000/year or 10% of gross receipts, whichever is greater.
Pigeon Point Light Station SHP			
American Youth Hostel Assn. Hostel lodging	9/1/2014 8/31/2016	Month to Month	\$1,000/year or 2.5% of gross receipts, whichever is greater.
Prairie City SVRA			
Katie Pierson dba Mud Mart Park store	4/1/2014 3/31/2017	Month to Month	\$5,000/year or 5% of gross receipts up to \$150,000 and 10% of gross receipts over \$150,000 whichever is greater.
San Elijo SB			
Albert's RV Rental Camp trailer rentals	1/1/2012 12/31/2016	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
San Elijo SB			
JLM Systems San Elijo Camp Store	2/1/2012 1/31/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
San Elijo SB			
LUV-2-CAMP, LLC Camp trailer rentals	8/13/2014 8/12/2015	Month to Month	\$500/year or 10% of gross receipts, whichever is greater.
San Elijo SB			
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/31/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
Shasta SHP			
Rolando Cadungon Shorty's Eatery	5/1/2015 4/30/2017	Month to Month	\$3,000/year of 10% of gross receipts, whichever is greater.
Silver Strand SB			
Albert's RV Rental Camp trailer rental	1/1/2012 12/31/2016	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Silver Strand SB			
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/3/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
Silver Strand SB			
Silver Strand Café Grill Snack bar and camp store	5/1/2007 4/30/2017	Month to Month	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.
Silver Strand SB			
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/3/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
South Carlsbad SB			
Albert's RV Rental Camp trailer rental	1/1/2012 12/31/2016	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
South Carlsbad SB			
JLM Systems Carlsbad camp store	5/1/2007 4/30/2017	Month to Month	\$30,000/year or 15% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
South Carlsbad SB			
LUV-2-CAMP, LLC Camp trailer rentals	2/1/2012 1/3/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
South Carlsbad SB			
Travel Time RV, Inc. Camp trailer rentals	2/1/2012 1/3/2017	Month to Month	\$2,000/year or 10% of gross receipts, whichever is greater.
Tahoe SRA			
Tahoe Wilderness Adventures, LLC Guided hikes and equipment rental	9/1/2013 8/31/2015	Terminated 3/31/2017	\$688/year or 10 % of gross receipts, whichever is greater. Operates in multiple Sierra District park units All revenue reported under D.L. Bliss.
Torrey Pines SB			
The Pura Vida Project dba DelMar Surf Rentals Beach equipment rentals	9/1/2016 8/31/2018	New 7/1/2016*	\$4,000/year or 10% of gross receipts, whichever is greater.

Concessionaire Name Concession Operation	Contract Begin Date End Date	Contract Status	Rental Terms
Wilder Ranch SP			
Randy Clayton dba Santa Cruz Carriage Company Draft Horses	2/1/2012 1/31/2017	Month to Month	\$500/year or 8% of gross receipts, whichever is greater; and 2% of gross receipts for trail maintenance.
Horse rides and interpretive programs			

California State Parks Mission

To provide for the health, inspiration and education of the people of California by helping to preserve the state's extraordinary biological diversity, protecting its most valued natural and cultural resources, and creating opportunities for high-quality outdoor recreation.

Concessions Program Mission

To enhance the park visitor's recreation and educational experience through partnerships with public and private entities to provide products and services.

***Gavin Newsom, Governor,
State of California***

***Wade Crowfoot, Secretary,
Natural Resources Agency***

***Armando Quintero, Director,
California State Parks***

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